



We are seeking a very special person to be an entry-level **Traffic Acquisition Manager**.

Thanks to a revolutionary personalised retargeting technology, Criteo is one of the fastest growing European players in the online advertising industry. Since last Summer we have grown from launch of our ad product to almost 2 billion ad impressions a month. We have a portfolio of more than 200 clients across Europe including eBay, Vodafone, Marks & Spencer, King, Office, BAUR, C&A, Conrad, ATU, Uhrzeit, Gourmondo, Globetrotter...

The right person for the job will grasp the major changes that are taking place in the UK online advertising market and want to be part of it.

If you...

- are a business professional first, with great commercial skills and energy
- have an outbound sales background/experience with a strong sense of drive, and ability to close over the phone.
- understand the on-line business (display, affiliation, email or SEM) and how a highly efficient ad technology can have a huge impact on the market
- are looking for an exciting challenge to demonstrate your real potential in an ultra fast growing company
- are happy, but with the right opportunity could be even happier
- have the skills and enthusiasm to join our amazing UK team
- are willing to roll up your sleeves to convince publishers to work with the most exciting new ad solution in the market
- wants more excitement, challenges and rewards for your efforts

... then you might be the person we are looking for!

You will :

- Have outbound cold calling experience, from identification to closing over the phone.
- Ideally be able to manage publisher acquisition channels (affiliate, search, email, etc), which will require the ability to analyse the performance of those channels
- Be able to use our tools to set up new publishers on our systems, so they successfully go live.

In this position, you will have the rare opportunity to join the UK team of the most promising advertising technology since the invention of SEM.

We work hard, play hard and we share the same passion for e-commerce, advertising and technology. Our values are team work, openness, technical innovation, and results-orientated thinking. Criteo corporate culture is all about attracting and retaining the best talents.

This job is a great opportunity for a self-motivated, proven business closer with an excellent track record for hitting targets. We aim to reward excellence so there are fantastic opportunities for the right candidate.

Have a look at our website: www.criteo.com. Boost your career prospects. Send us your resume with ref. JTAMUK09 to jobsuk@criteo.com, and start feeling great about what you do.