criteo

# EXECUTING ON OUR BLUEPRINIT

### 2015 Fiscal Year Earnings

## Financial figures

Revenue ex-TAC

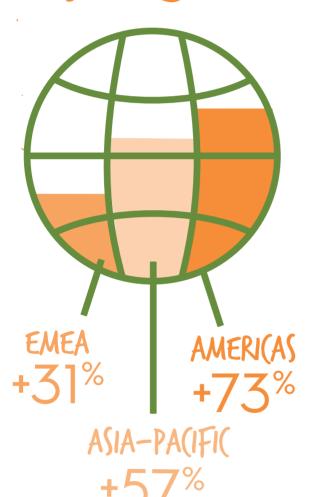
€482M +49<sup>\*</sup>%

Adjusted EBITDA

€130M +59%,

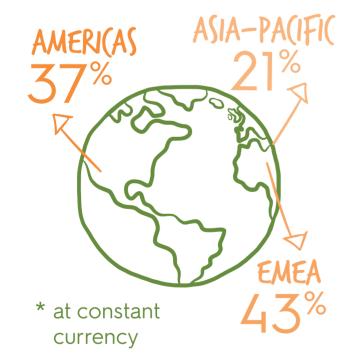
\* at constant currency

### Performance by region\*



\* Revenue ex-TAC growth at constant currency

# 2015 Revenue ex-TAC by region\*





### Performance drivers:

Enhanced technology

Over
47%
of RexT was
on mobile ads
in Dec

of Q4 RexT from users matched on at least 2 devices

DYNAMI( (REATIVE oPTIMIZATION:

More than

Of Rev

Oex-TAC
generated by enhanced
DCO in Dec

### RESULTS:

All our technology improvements resulted in Q4 2014 2006 more Revenue\* clients generating 20% ex-TAC in Q4 2015

### New client additions



#### (LIENT RETENTION:



for the past 18 consecutive quarters

Expanded direct publisher relationships

Direct relationships with Close 14,000 +50 YOY PUBLISHERS

FA(EBOOK MOBILE:

3,000+

**CLIENTS** live as of December



FOR FULL FINANCIA

CRITEO Q4 & FISCAL YEAR 2015

LEARN MORE

FOR FULL FINANCIAL DATA AND NON-IFRS

RECONCILIATIONS, PLEASE REFER TO

CRITEO'S Q4 AND FISCAL YEAR 2015

EARNINGS RELEASE ISSUED ON FEBRUARY 10,

2016, AVAILABLE AT IR.CRITEO.COM.