

// cracking the performance marketing

(Q3.2016.Earnings):

< financial figures />

Revenue ex-TAC =

\$177M, +30%*;

Adjusted EBITDA =

\$54M, +51%*;

Regional performance =







Americas

EMEA +31%* +27%* +3

APAC

*at constant currency

< talent />



10

11

12

13

16

17

18

19

20

22

23

25

26

27

28

29

31

32

33

34

35

36

37

38

40

41

42

43

44

46

47

50

51

52

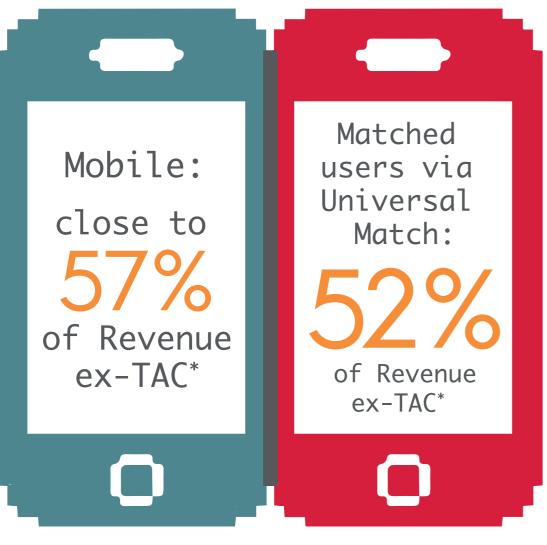
53

54

Talent globally =

>2,200 employees, +27%;

< performance drivers />



NATIVE ADVERTISING ();

+80% quarter over quarter

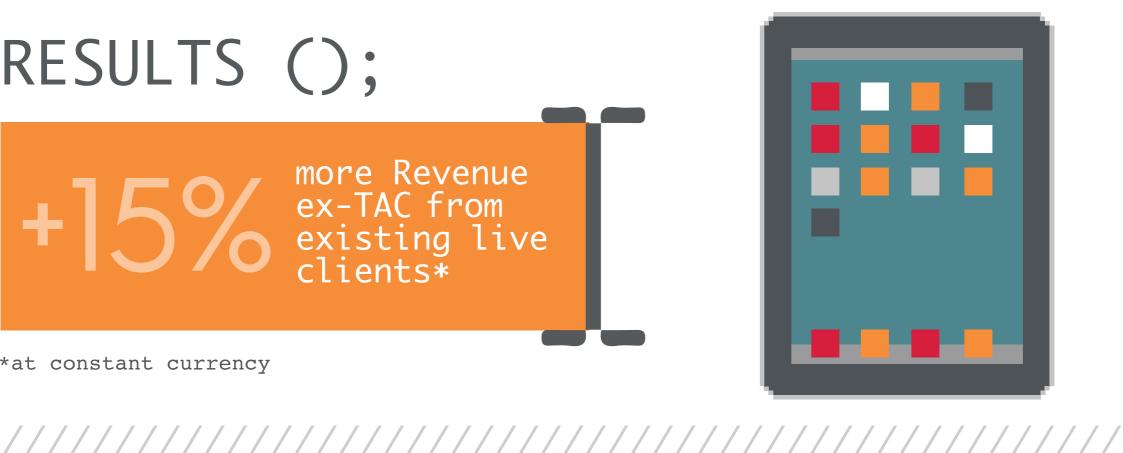
IN-APP ADVERTISING ();

+300%

RESULTS ();

more Revenue ex-TAC from existing live clients*

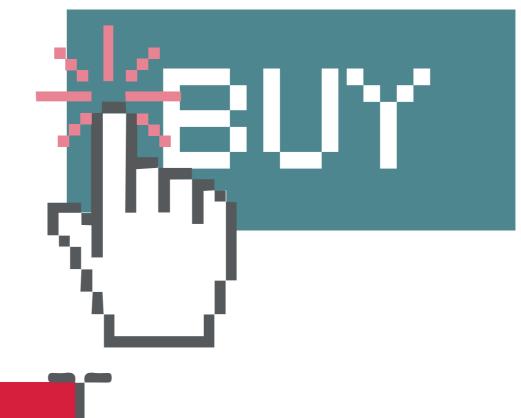
*at constant currency



< clients />

Clients total =

New clients in Q3 =





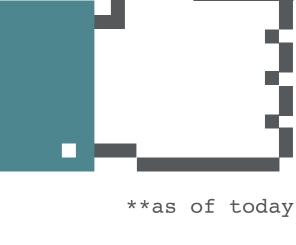
< publishers />

Direct relationships with publishers =

>17,500;

Facebook and Instagram DA clients =

to 7,000 clients;



// Criteo 2016 Q3 for full financial data and non-GAAP reconciliations, please refer to crit 2016 earnings release issued on Novem 2016, available at ir.criteo.com. reconciliations, please refer to criteo's q3 2016 earnings release issued on November 2, 2016, available at ir.criteo.com.