



## ASOS Selects Criteo to Supercharge its Global Retail Media Business

*Criteo named exclusive partner for ASOS retail media advertising, launching in four markets before expanding to all global territories*

**NEW YORK and LONDON – March 14, 2023** - [Criteo S.A.](#) (NASDAQ: CRTO), the commerce media company, today announced a retail media advertising partnership with [ASOS](#), the global online fashion destination. Criteo will be the exclusive partner for endemic brands' advertising across ASOS' market-leading app and web experience for fashion-loving twenty-somethings.

Under the three-year agreement, Criteo's retail media technologies will be integrated to power both ASOS' Sponsored Ads and enhanced Display Ads powered by ASOS' rich first-party data.

- **Sponsored Ads** is a new proposition on ASOS.com, enabling intent-based targeting of ads within search results and product listing pages. Ads will be placed within a curated edit of c.70,000 products, sourced from nearly 900 of the best global and local third-party brands as well as its mix of fashion-led in-house labels, including ASOS Design, ASOS Edition, ASOS 4505, Topshop/Topman and Collusion.
- **On-site Display Ads**, a pre-existing format, combines branding and product information to increase brand awareness at the point of sale. Putting first-rate creative to work, Display Ads through Criteo will help connect new custom audiences with relevant brand messages on ASOS.com and app.
- **Off-site Ads** will also be provided through Criteo, expanding ad targeting possibilities across thousands of premium publisher sites and connected TV (CTV) to enable more commerce experiences across the buyer journey.

Criteo's solutions will allow ASOS Media Group (AMG) to scale campaign volume and resulting advertising revenue, while complementing their existing rich advertising offering across creative solutions, social media, targeted email and app push notifications. The partnership will offer advertisers improved targeting and measurement capabilities, driving greater performance and commerce outcomes including sales on ASOS.com. Criteo will also support AMG's sales efforts to brands and agencies in key markets.

**Elton Ollerhead, Director of ASOS Media Group** commented, "The ASOS vision is to become the go-to global destination for fashion-loving 20-somethings and we want to take brands on the journey with us, helping advertisers showcase their products through our fashion lens. Criteo's technology is proven at scale and designed for retail, which opens up enormous opportunity for brand advertisers across our key markets."

Working with ASOS's in-house media team selling to global brands, Criteo will drive demand among mid to long-tail brand targets. Criteo will also spur incremental agency demand through its client solutions teams across Europe and the US.

**Sherry Smith, General Manager, Global Enterprise at Criteo** commented, "ASOS is a market leader that gives its customers an exceptional shopping experience, which Criteo is excited to enhance with relevant and native advertising experiences. We look forward to building our partnership and delivering best-in-class commerce media solutions for ASOS brand partners."

The initial deployment will take place across the UK, US, France and Germany, before expanding to all global territories ASOS operates in.

For more information on Criteo's retail media solutions and ecosystem, visit [here](#).

**END**

#### **Notes to Editor**

Criteo's Corporate Social Responsibility (CSR) commitments and Ecovadis assessment were key factors in the decision of Asos to partner with Criteo.

#### **Forward-Looking Statements Disclosure**

This press release contains forward-looking statements, including our expectations regarding our market opportunity and future growth prospects and other statements that are not historical facts and involve risks and uncertainties that could cause actual results to differ materially. Factors that might cause or contribute to such differences include, but are not limited to: failure related to our technology and our ability to innovate and respond to changes in technology, uncertainty regarding the scope and impact of the COVID-19 pandemic on our employees, operations, revenue and cash flows, uncertainty regarding our ability to access a consistent supply of internet display advertising inventory and expand access to such inventory, including without limitation uncertainty regarding the timing and scope of proposed changes to and enhancements of the Chrome browser announced by Google, investments in new business opportunities and the timing of these investments, whether the projected benefits of acquisitions materialize as expected, including the successful integration of our acquisition of IPONWEB, uncertainty regarding international growth and expansion (including related to changes in a specific country's or region's political or economic conditions), the impact of the invasion of Ukraine by Russia, including resulting sanctions, the impact of competition, uncertainty regarding legislative, regulatory or self-regulatory developments regarding data privacy matters and the impact of efforts by other participants in our industry to comply therewith, the impact of consumer resistance to the collection and sharing of data, our ability to access data through third parties, failure to enhance our brand cost-effectively, recent growth rates not being indicative of future growth, our ability to manage growth, potential fluctuations in operating results, our ability to grow our base of clients, and the financial impact of maximizing Contribution ex-TAC, as well as risks related to future opportunities and plans, including the uncertainty of expected future financial performance and results and those risks

detailed from time-to-time under the caption “Risk Factors” and elsewhere in the Company’s SEC filings and reports, including the Company’s Annual Report on Form 10-K filed with the SEC **February 24, 2023**, and in subsequent Quarterly Reports on Form 10-Q as well as future filings and reports by the Company. Importantly, at this time, the COVID-19 pandemic continues to have, and inflation and rising interest rates in the U.S. could have, an impact on Criteo’s business, financial condition, cash flow and results of operations. There are uncertainties about the duration and the extent of the impact of the COVID-19 pandemic.

Except as required by law, the Company undertakes no duty or obligation to update any forward-looking statements contained in this release as a result of new information, future events, changes in expectations or otherwise.

### **About Criteo**

Criteo (NASDAQ: CRTO) is the global commerce media company that enables marketers and media owners to drive better commerce outcomes. Its industry leading Commerce Media Platform connects 22,000 marketers and thousands of media owners to deliver richer consumer experiences from product discovery to purchase. By powering trusted and impactful advertising, Criteo supports an open internet that encourages discovery, innovation, and choice. For more information, please visit [www.criteo.com](http://www.criteo.com).

### **About ASOS**

ASOS is a destination for fashion-loving 20-somethings around the world, with a purpose to give its customers the confidence to be whoever they want to be. Through its market-leading app and mobile/desktop web experience, available in ten languages and in over 200 markets, ASOS customers can shop a curated edit of nearly 70,000 products, sourced from nearly 900 of the best global and local partner brands and its mix of fashion-led own-brand labels – ASOS Design, ASOS Edition, ASOS 4505, Collusion, Reclaimed Vintage, Topshop, Topman, Miss Selfridge and HIIT. ASOS aims to give all its customers a truly frictionless experience, with an ever-greater number of different payment methods and hundreds of local deliveries and return options, including Next-Day Delivery and Same-Day Delivery, dispatched from state-of-the-art fulfilment centres in the UK, US and Germany.

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